



November 19, 2020

Cotterman & Company, Inc.  
Attn: Mr. Andy Cotterman  
4513 State RT. 66  
Minster, OH 45865



Dear Andy,

On behalf of all of the employees of Carlisle SynTec, I would like to congratulate Cotterman & Company, Inc. on achieving 1,250 consecutive Perfect 10 roof installations.

As you know, Carlisle is the leader in the US single-ply roofing industry having sold over 10 billion square feet of membrane for commercial roofing applications. Over the years, we have authorized thousands of roofing contractors to install our products. About thirty years ago, we pioneered a quality recognition program whereby all installations are rated by a Carlisle inspector with a maximum possible "Perfect 10" score.

A company's culture begins at the top, with its leadership. Consequently, this achievement speaks volumes about the standards you have established for Cotterman & Company, Inc. It also says a great deal about the caliber of individuals you have installing your Carlisle roofs. Even with the best of direction and intentions, the installation of 1,250 perfect roofs is an amazing standard of excellence. Congratulations on the achievement of this extraordinary milestone.

Sincerely,

A handwritten signature in black ink that reads "Nick Shears".

Nick Shears  
President

cc: Doug Dobson, Advanced Building Products