

January 5, 2012

Cotterman & Company, Inc.
4513 State Route 66
Minster, OH 45865

To Whom It May Concern:

This letter is to confirm that Cotterman & Company, Inc. of Minster, OH has been a Carlisle Authorized Applicator in good standing since 1983. Since that time, they have installed over eight million warranted square feet of single-ply.

Cotterman and Company, Inc's average inspection rating is 10 which is impeccable. They have attained 675 "Perfect 10" inspection ratings since becoming an approved applicator.

In 2011, Cotterman was selected as a member of Carlisle's Perfection Council recognizing them as one of the top 15 quality applicators in the country.

Please feel free to contact me should you have any further questions.

Sincerely,



Stephen F. Schwar
Director, National Sales